



 Global Pitch Coach

Patrick JAY *Startup Pitch & Investor Readiness Coach*

Pitch. Network. Convert.

Executive Profile

International communication consultant, sales coach and investor pitch trainer with 30 years of field experience supporting professionals, business teams, managers and decision-makers in high-stakes communication environments.

1/2

Core Expertise

Investor Pitch Coaching; Startup Positioning Networking Strategy for International Events

Sales & Business Development Communication; High-Stakes Presentations

Investor Q&A Preparation; Trade Show Readiness & On-Site Support; Intercultural Business Communication

Services

Startup and investor pitching, business networking strategy,

Sales communication, negotiation dynamics, trade show performance, persuasive business presentations, High-pressure Q&A preparation.

Experience

Experienced in preparing founders and teams for international business conventions, investor meetings, strategic networking opportunities and demanding public-facing interactions.

Combines operational sales expertise, executive communication coaching and intercultural awareness with a pragmatic, business-oriented approach focused on clarity, credibility and conversion.

Professional Background

- Founder and Director of PatrickJAYCommunications, a consultancy specializing in professional communication, influence and strategic interpersonal performance.
- Author of multiple professional books and guides on public speaking, persuasive presentations, professional writing, management communication, client-facing communication.
- Former journalist and interviewer, bringing strong expertise in questioning dynamics, media interaction, audience perception and conversational control during high-pressure exchanges.

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 [Global Pitch Coach](#)
[PatrickJAYCommunications](#)

Working Style

Operational | Strategic | Direct

Focused on helping founders and teams:

gain clarity, strengthen credibility, increase investor engagement, communicate business value with confidence, and convert visibility into concrete business opportunities.

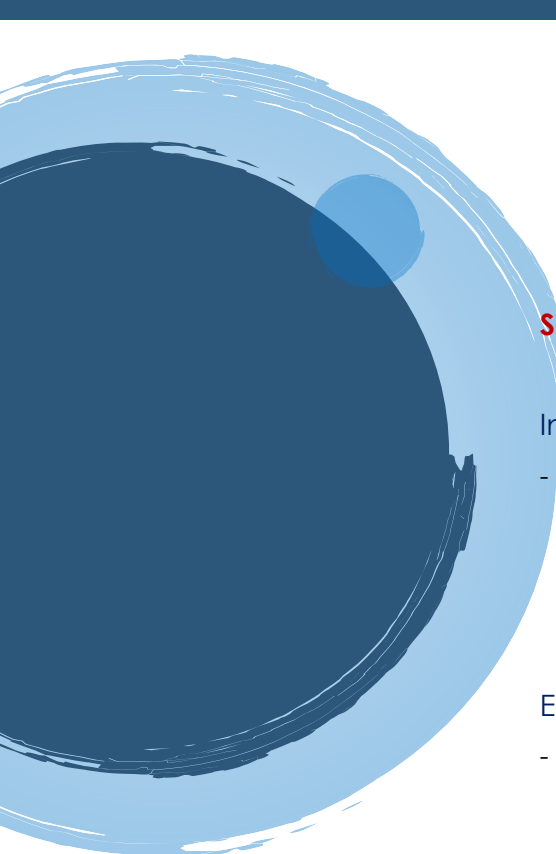
Certifications

- French Registered Training Company CEO
- Certified Coach — Coaching Institute Geneva Certification
- Cambridge Executive Coaching Certificate

- Former EU Council registered trainer 2011-12

Bilingual English - French

Based in Paris, France



Selected Experience & References

International Communication, Pitching & Sales Training

- Apple, Cameleon Group, Dassault Aviation, Eurocopter, Nissan Europe, Technip, Alkegen Lydall, Alcatel, Orange, Turbomeca, Verspieren, Alcan, Novartis, Sanofi, Peugeot, Renault, Hiscox, Eurocopter, ESA, Ariane Airspace, GRDF, Xerox, Naval Group, Ricoh, CHUG Geneva, etc.

2|2

European Institutional Experience

- Trainer for the Council of the European Union through EFE Formations (2011–2012), delivering professional writing and oral communication training in both English and French.

Media & Interviewing Expertise

- Economic journalist for television reports broadcast on Euronews through Horizon TV Productions.

Eastern European Professional Support

- Supports Moldovan, Ukrainian and Romanian professionals in transition and international communication contexts through programs developed with AFPPCD (Dental School).

Author of six professional books on persuasive speeches

- o Public speaking, persuasive communication, message construction, presentation delivery, communication under pressure.

Contact Patrick JAY now at:

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